

## Investor's Business Daily

### Merchants Information Solutions Purchases American Tesco; Adds Powerful Pre-Employment Screening Tool to Services

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## Employment Screening Provider Will Now Offer Psychological and Integrity Testing

PHOENIX--(BUSINESS WIRE)--Merchants Information Solutions has purchased Oregon-based American Tesco, a move that will allow Merchants to greatly enhance its pre-employment screening products by adding psychological and integrity testing.

Merchants has already emerged as one of the industry leaders in pre-employment screening. The purchase of American Tesco will expand Merchants' formidable pre-employment screening products and allow the company to branch out into an area that is becoming increasingly important in the corporate world -- the ability to use psychological and integrity testing to identify the best possible candidates.

American Tesco's psychological and integrity testing has been proven to greatly reduce theft, substance abuse and violence in the workplace and is particularly suited to service industries with high employee turnover and worker's compensation losses, such as staffing, retail, hotel and hospitality, restaurants, transportation and delivery and construction.

Merchants' purchase of American Tesco will now give their clients the benefit of a full spectrum of pre-employment screening, creating a higher quality workforce, fewer worker's compensation claims, and higher earnings for customers.

"We are excited to join Merchants Information Solutions," said Peter Bullard, PhD, President of American Tesco. "Together, we can offer an even broader range of applicant screening tools and a fast, accurate and affordable way to screen employees at all levels."

Pre-employment testing can include anything from administering 20 minute surveys to job applicants to behavior assessment screening. These methods are proven to help identify candidates who might be at risk for having drug problems, anger management issues, theft problems and other undesirable tendencies.

"At Merchants we can now help employers see beyond a 'good interview' as the primary method of eliminating high risk hires. While no one would argue against interviewing potential employees to determine job fit, research indicates that a carefully designed and administered 'integrity test' is the most reliable and valid method to screen potential candidates," said Russ Johnson, President of Merchants Information Solutions.