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INFORMATION SOLUTIONS, INC.

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Cornell Study Finds High Return On Investment In Integrity Testing

*Merchants Information Solutions' Integrity Tests Can More Than Pay for Themselves
by Identifying Job Candidates with Undesirable Work Habits*

PHOENIX, ARIZONA (October 31, 2007) — Cornell University's Center for Hospitality Research has released the results of a recent study where researchers found a high return on investment in integrity tests used in the hospitality industry. The data for the study were provided by American Tescor, LLC, a corporate friend of the center, and a division of Merchants Information Solutions, which offers these valuable tests.

In the report, "The Truth About Integrity Tests: The Validity and Utility of Integrity Testing for the Hospitality Industry," Cornell associate professors **Michael Sturman** and **David Sherwyn** examined test results of a large United States-based hotel chain. Using workers' compensation claims as a financial measure, the researchers found that employees who passed the test screen filed about half as many compensation claims as unscreened workers. Because of the chain's size (over 27,000 employees), the cost savings were considerable.

"We understand that asking job applicants to take an integrity test will cost money," said Sturman. "This needs to be seen as an investment in your employees. In fact, we calculated a return on that investment of at least 130 percent. Furthermore, this return is only based on reducing workers' compensation claims, and we would expect additional benefit from reducing absenteeism, turnover, and employee theft, which the tests can also help screen out."

Merchants Information Solutions' President and CEO, Russ Johnson, added, "We are extremely pleased to have the results that our customers experience from using our integrity test validated by an independent organization, especially one with the reputation of excellence that Cornell University brings." For a complete copy of the study please contact Jessie Gonzalez Wakefield at 602-744-3792, or via email at gwakefield@merchantsinfo.com.

About Merchants Information Solutions, Inc.

Phoenix-based Merchants Information Solutions, Inc. has been in business since 1912, and is a privately held company with more than 4,000 business clients. Merchants is a nationally recognized provider of several key products for individuals and businesses: Identity theft management and recovery solutions, Pre-employment screening and background checks, Resident Screening and Integrity testing/behavioral assessments. Merchants owns and operates the following divisions: Personnel Profiles Screening (www.personnelprofiles.com), American Tescor, LLC (www.americantescor.com), and ID Advocates (www.idadvocates.com). For more information about Merchants Information Solutions, please visit www.merchantsinfo.com.

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