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INFORMATION SOLUTIONS, INC.

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Founder of American Tesco to Lecture at Northern Arizona University's School of Hotel and Restaurant Management

Dr. Peter Bullard's April 1, 2008 Lecture will Address Emerging Pre-Employment Screening Practices.

PHOENIX, Arizona (March 26, 2008) — American Tesco's clients have long known the benefits of pre-employment screening. Now, the company will have the opportunity to teach a new audience about those benefits at Northern Arizona University's School of Hotel & Restaurant Management — one of the largest and most respected hospitality programs in the world.



Dr. Peter Bullard, Founder & Director of American Tesco (a division of Merchants Information Solutions, Inc.) will give a lecture to the NAU School of Hotel and Restaurant Management (HRM) on April 1.

Dr. Bullard will deliver his address to NAU's School of HRM faculty and aspiring hospitality industry leaders on the psychology of bad behavior and how these behaviors severely impact worker injuries, productivity and the employer's bottom line. He will also detail what companies can do to prevent these problems.

Dr. Allen Reich, a professor at the HRM School, noted "It's important for our students to hear from industry leaders on topics as timely as employee testing, because today's hospitality companies see the hiring and retention of excellent employees as their *number one* competitive advantage."

Merchants and American Tesco are leaders in the field of pre-employment screening, saving companies millions of dollars a year in reduced employee theft and worker's compensation losses.

"The hospitality industry is an industry that can especially benefit from such screening programs," Dr. Bullard said.

"All industries can benefit from having the best chance of hiring honest employees, but the hospitality industry is so reliant on quality workers that it is especially critical for those companies," he said. "The programs that Merchants and American Tesco provide are designed to help companies identify the best employment candidates before they join the payroll."

The screening programs provided by Merchants and American Tesco can help



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reduce workers' compensation rates by up to 50 percent by identifying applicants with an "entitlement mentality" before they are hired. The Tescor Screening Program improves company earnings by reducing theft, turnover, unemployment insurance and other costs, thus providing clients with a high return on investment.

About Northern Arizona University's School of Hotel and Restaurant Management

The School of Hotel and Restaurant Management was created in 1986 in recognition of the need to develop a strong hospitality program to meet the needs of the industry in Arizona. Since that time, the school has grown to offer one of the largest and most respected hospitality programs in the world. Please visit <http://home.nau.edu/hrm/> to learn more.

About American Tescor, LLC. (Division of Merchants Information Solutions, Inc.)

Since 1979, American Tescor has been a productivity and profit driver for their customers. Founded by I/O Psychologist Dr. Peter D. Bullard, the company provides electronic pre-employment screening to identify high risk job applicants. American Tescor serves a variety of industries including hospitality, health care, manufacturing, construction, retail, food processing, trucking and transportation. By reducing absence costs, workers' compensation losses, employee theft and other counterproductive behaviors, American Tescor returns millions of dollars annually to their customers' earnings.

About Merchants Information Solutions, Inc.

Phoenix-based Merchants Information Solutions, Inc. has been in business since 1912, and is a privately held company with more than 4,000 business clients. Merchants is a nationally recognized provider of several key products for individuals and businesses: Identity theft management and recovery solutions, Pre-employment screening and background checks, Integrity Testing/Behavioral Assessments and Resident or Multi-Housing Screening. Merchants also provides consumer and mortgage credit. Merchants owns and directs the following divisions: Personnel Profiles Employment Screening (www.personnelprofiles.com), American Tescor, LLC (www.americantescor.com), and ID Advocates (www.idadvocates.com). For more information about Merchants Information Solutions, please visit www.merchantsinfo.com.