

## **Yahoo! Finance**

### **Merchants Information Solutions Partners with HRsmart to Provide a Robust Recruitment & Hiring Solution**

**New Integrated Platform Allows Companies to Manage All of Their HR-related Activities from Beginning to End**

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PHOENIX--(PR Newswire)-- Merchants Information Solutions has partnered with HRsmart, the award-winning applicant tracking systems provider. By combining Merchants' employment background screening services with HRsmart's customizable applicant tracking system, companies have the opportunity to manage the entire recruitment and hiring process.

The combination of the two companies provides a visionary solution within the Human Resource Information System (HRIS) world. State-of-the-art technology with a high degree of flexibility provides a best-in-breed experience for prospective employees and HR professionals.

"We are very pleased to have entered into an alliance with a company that has the marquee name that HRsmart has within the Human Resource industry and believe this alliance will greatly benefit the marketplace by providing customers with access to world-class tools for their recruitment and hiring process of prospective employees," said Russ Johnson, President & CEO of Merchants.

As the workforce dynamic continues to change and the baby boomer population enters retirement, many companies are facing a lack of skilled labor. In fact, it is predicted that there will be an estimated shortage of 10 million workers by the year 2010. "While there is no short-term solution for this problem, our partnership with Merchants allows us to take recruiting to a new level with background screening products that allow for greater return on investment for our clients. It also allows us to offer a comprehensive strategy for workforce screening and recruitment as we help companies prepare for the challenges ahead with increased retention," said Mark Hamdan, President and CEO of HRsmart.

Merchants Information Solutions' operator agreement with HRsmart will allow them to integrate their comprehensive suite of employment background screening solutions and integrity testing assessments into a single tool. In addition, both companies' passion for extraordinary customer service and flexibility allow them to configure each solution to fit client needs or mirror processes already in place allowing companies to easily manage all HR-related activities from beginning to end.

#### About HRsmart, Inc.

HRsmart was founded in 1994 and provides fully-integrated Talent Management Application suite, including applicant tracking, performance management, learning management, career development and succession planning, in a single unified platform. Applications are available in Saas, hosted or perpetual license models and can be deployed behind an organization's firewall. HRsmart helps organizations of all sizes attract, identify, develop, motivate and retain top performers. HRsmart is headquartered in Richardson, Texas and has operations in the United States, Australia, Canada, Europe, Latin America, the Middle East, South Africa and the United Kingdom.



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**About Merchants Information Solutions, Inc.**

Phoenix-based Merchants Information Solutions, Inc. has been in business since 1912, and is a privately held company with more than 4,000 business clients. Merchants is a nationally recognized provider of several key products for individuals and businesses: Identity theft management and recovery solutions, Pre-employment screening and background checks, Integrity Testing/Behavioral Assessments and Resident or Multi-Housing Screening. Merchants also provides consumer and mortgage credit. Merchants owns and directs the following divisions: Personnel Profiles Screening ([www.personnelprofiles.com](http://www.personnelprofiles.com)), American Tesco, LLC ([www.americantesco.com](http://www.americantesco.com)), and ID Advocates ([www.idadvocates.com](http://www.idadvocates.com)).

For more information about Merchants Information Solutions, please visit [www.merchantsinfo.com](http://www.merchantsinfo.com).